



# BLOOM

## DANCE STUDIO

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### Payment and Fees Quick Reference

#### **Tuition and Fees:**

Monthly tuition will be due the 1<sup>st</sup> week of the month. We accept Credit Cards, Cash or Check. You can choose to be a part of our auto pay option and never have to pay a late fee or you can make payments manually.

Whether you choose the Auto-Pay option or to pay manually-everyone must place a card on file in your family account at the time of registration. All checks can be made out to Bloom Dance Studio. Please include your students name and what the payment is for on the memo of the check.

Each tuition payment is based on an average 4-week month. You will not be charged for a 5<sup>th</sup> week in a month and there is no deduction for a 3-week dance period in a month. The only time tuition will be prorated is if a dancer has registered in the middle of the month and is taking 2 classes or less that first month. Monthly tuition amounts will remain the same regardless of attendance, illness, school closures or holidays. If we must close due to the weather, we will always do our best to schedule a makeup class later.

#### **THERE WILL BE NO REFUNDS AT ANY POINT!**

If you have paid for a month of tuition and your dancer is unable to participate in classes due to an injury, sickness, or loss of interest no refund will be given. If a dancer has an injury- we encourage that dancer to observe classes, take notes and continue to learn from the teaching given during classes.

#### **Late Fee:**

A \$15 late fee will apply if the tuition has not been received by the 8<sup>th</sup> of the month. If you have not made any payment by the 14<sup>th</sup> of the month, we will attempt to process your balance due on the card you have on file. If no payment has been made by you or by our attempt to process your card AND your tuition is 4 weeks past due especially with no communication to our office-your dancer will be not allowed to return to class until your balance has been paid. Bloom Dance Studio reserves the right to drop a student due to non-payment. If tuition is due during a Holiday break, please make your in-person payment BEFORE the break begins or make a payment online. If your payment is not made by the due date, you will still receive a late fee after the 7<sup>th</sup> of the month.

Returned Checks:

For any checks that may be returned there will be a \$35 fee plus the amount of the original payment that is due.

Withdrawing from Classes:

The dance season is a 9-month commitment for all our weekly classes. If you decide to withdraw your dancer before the end of the season, there is a process that must be followed. Please see below.

If a dancer decides to withdraw from classes, we require a 4-week written notice. Families paying monthly tuition will be responsible for the tuition payment up until the dancers last day of class. If families who have paid ahead through our Yearly or Semester payment option withdraw from classes, they will not receive a refund. If a 4-week written notice cannot be given for a reason, make sure to pay any balances that may be currently due before the dancer's last day. And if any payments have already been sent in, they will not be refunded. There will be a cancellation fee of \$10 for every dropped class.

**Discounts:**

Family Discount: 5% off each sibling's total after the first child.

Pay by Semester Option- If you pay for each semester at once (Fall Semester Sept-Dec) (Spring Semester Jan-May) you will receive 3% from your total.

Pay by Year Option-If you pay for the full dance season (9 months) upfront you will receive 7% from your total.

\*Notify our office staff at the time of registration if you would like to be a part of any of our payment plan options and we will make those changes on our end.

**Monthly Tuition Amounts:**

**30-Minute Classes (Including all Beginner Level 1 Classes)**

1st Class	\$65.00		\$65.00 a month for 1 class	Breaks down to \$16.25 per class
2nd Class	\$45.50	30% Savings!	\$110.50 a month for 2 classes	Breaks down to \$13.81 per class
3rd Class	\$39.00	40% Savings!	\$149.50 a month for 3 classes	Breaks down to \$12.45 per class
4th Class	\$32.50	40% Savings!	\$182.00 a month for 4 classes	Breaks down to \$11.37 per class
5th Class	\$32.50	40% Savings!	\$214.50 a month for 5 classes	Breaks down to \$10.72 per class
6th + Class	\$32.50	50% Savings!	\$247.00 a month for 6 classes	Breaks down to \$10.29 per class

\*Unlimited Class Option for \$247.00 a month\*

### 45-Minute and 60-Minute Classes

1st Class	\$80.00		\$80.00 a month for 1 class	Breaks down to \$20.00 per class
2nd Class	\$56.00	30% Savings!	\$136.00 a month for 2 classes	Breaks down to \$17.00 per class
3rd Class	\$48.00	40% Savings!	\$184.00 a month for 3 classes	Breaks down to \$15.33 per class
4th Class	\$40.00	50% Savings!	\$224.00 a month for 4 classes	Breaks down to \$14.00 per class
5th Class	\$40.00	50% Savings!	\$264.00 a month for 5 classes	Breaks down to \$13.20 per class
6th Class	\$40.00	50% Savings!	\$304.00 a month for 6 classes	Breaks down to \$12.66 per class
7th Class	\$40.00	50% Savings!	\$344.00 a month for 7 classes	Breaks down to \$12.28 per class
8 <sup>th</sup> + Class	\$40.00	50% Savings!	\$384.00 a month for 8 Classes	Breaks down to \$12.00 per class

\*Unlimited Class Option for \$384.00 a month\*

**\*There will be a cancellation fee of \$10 for every dropped class.**

### Specialty Classes pricing:

*(No discounts are available for specialty classes)*

\*Private Lessons- \$60.00 for 60min, \$45.00 for 45min and \$30.00 for 30min

\*Seed Dance Co- \$50.00 (monthly)

\*Adult Classes- \$15.00 per class

\*Mini-Mesters (6-week dance session in Fall, Winter and Spring)- \$100.00 for One Class a week or \$175.00 for Two Classes a week

Pre-School Classes- \$100 per month for a 75min weekly class

Mommy and Me Class- \$65 monthly or \$15.00 per class

### Registration Fee:

This fee is your annual fee to remain or to become a student at Bloom Dance Studio. This fee must be paid at the time of registration to reserve your dancer's place within their classes. This fee is nonrefundable.

\$30.00 Per Student

\$45.00 Per Family

### Recital Information/Costs:

At the end of every season, we hold our big Recital event! Your dancer will have an opportunity to perform on stage in costume and show you how much they have learned throughout the year. In December, we will notify parents and families of dates to save for our Recital and in January/February we will send out a complete packet of information for you/your dancer. Our monthly newsletters will provide information and details as we move through the year-you will be well informed! Our teachers will work on skills and technique within each class from the beginning of the dance season however, after January the teachers will begin working on the classes' Recital dances weekly in addition to their regular lesson plans. Recital season is always exciting and very rewarding! It is our favorite way to celebrate each individual dance season! We assume every registered dancer will be participating in the Recital. If your dancer will not be participating in the annual event, please let our staff know no later than November 1<sup>st</sup>, 2024!

### Costumes:

Costume payments will be approximately \$70-90 per costume, per dancer. There will be a payment schedule detailed below. A deposit amount will be due in September, November, and January of the season.

All costumes will be ordered in December. Once a costume has been ordered there will be **NO REFUNDS!!** If a costume has been ordered for a dancer who has decided to withdraw from classes, you will not receive a refund. If you have withdrawn your dancer from class, we have ordered their costume, *and* you still have a remaining balance on the costume-that balance **MUST** be paid upon your withdrawal. You will be notified of when the costume is available for pickup at the studio. If a dancer is registered after costumes have been ordered there will be an additional \$10 added to your costume total for the extra shipping costs.

Parents will be responsible to supply any additional dancewear and tights!

### Beginner Level Costumes-\$70.00 per costume

1<sup>st</sup> Deposit- \$30.00 (per costume) **Due week of September 23<sup>rd</sup>, 2024**

2<sup>nd</sup> Deposit- \$25.00 (per costume) **Due week of November 18<sup>th</sup>, 2024**

3<sup>rd</sup> Deposit- \$15.00 (per costume) **Due week of January 20<sup>th</sup>, 2025**

Intermediate, Teen and Advanced Level Costumes- \$80.00 per costume

1<sup>st</sup> Deposit- \$30.00 (per costume) Due week of September 23<sup>rd</sup>, 2024

2<sup>nd</sup> Deposit- \$30.00 (per costume) Due week of November 18<sup>th</sup>, 2024

3<sup>rd</sup> Deposit- \$20.00 (per costume) Due week of January 20<sup>th</sup>, 2025

### **Recital Fee:**

**A Recital Fee of \$75 per dancer (no discounts will be applied) is due upon registration and is nonrefundable.** This fee allows your dancer to participate in the Recital. If this fee is not paid, your dancer (s) will not be able to perform in the Recital. This price will also include your dancer's Recital shirt, which they will receive before the Recital!

### **Referral Rewards Program:**

We want to thank those who have helped spread the word of Bloom Dance Studio! To thank you and encourage you to continue to spread the word of Bloom (word of mouth is the best form of advertisement!), we offer a referral rewards program to help you save money on your monthly tuition! If you refer Bloom to your friends/ family AND they give us your name upon registering AND they register for a full dance season, you will receive points towards your referral rewards which will help you save money on that current dance season. Details Below!

\*2 or more families register, you will receive \$10 off per month.

\*4 or more families register, you will receive \$15 off per month.

\*6 or more families register, you will receive \$20 off per month.

-New registered dancers MUST mention your name upon registering or you will not receive the credit for that student/family.

-You will not receive additional money per student in one family. The above breakdown applies to families not individual students within a family.

-If a new dancer/family registers mid-month and a discount applies, your NEXT tuition payment will reflect the discount.

-In order to be eligible for the monthly savings, you must be a registered dancer at Bloom Dance Studio for at least one year.

-The referral reward points do not carry into the next dance season. Every dance season is a fresh start.

